

IN THE UNITED STATES DISTRICT COURT
FOR THE NORTHERN DISTRICT OF CALIFORNIA

FRICKE-PARKS PRESS, INC,

No C-00-3726 VRW

Plaintiff,

ORDER

v

TED Y FANG, et al,

Defendants.

_____ /

This case stems from a March 16, 2000, agreement between Hearst Communications, Inc and defendant ExIn, a limited liability corporation operated by defendants Florence Fang and her son, Ted Fang. The agreement called for Hearst to transfer certain assets associated with its Examiner newspaper and up to \$66 million over three years to ExIn. See Reilly v Hearst Corp, 107 F Supp 2d 1192 (ND Cal 2000).

Plaintiff Fricke-Parks Press, Inc (FPP), a commercial printer of independent publications and periodicals in the San Francisco area, alleges that Hearst's deal with ExIn constitutes an unreasonable restraint of trade in violation of section 1 of

1 the Sherman Act, 15 USC § 1, an unlawful combination or
2 acquisition in violation of section 7 of the Clayton Act, 15 USC
3 § 18, as well as a violation of certain state laws. FPP names
4 as defendants ExIn, the Fangs, two companies the Fangs control,
5 Public Printing, Inc (d/b/a Grant Printing) and Pan Asia Venture
6 Capital Corp (collectively, the Fang defendants) and Gerald
7 Diaz, a former employee of FPP who now works for Grant Printing.
8 FPP is a competitor of Grant Printing.

9 Hearst moves to dismiss. Doc #63. None of the other
10 defendants joins in the motion. For the reasons set forth
11 below, Hearst's motion is DENIED.

12
13 I

14 In a FRCP 12(b)(6) motion, all material allegations in
15 the complaint must be taken as true and construed in the light
16 most favorable to the plaintiff. Dismissal is only appropriate
17 when it "appears beyond doubt that the plaintiff can prove no
18 set of facts in support of his claim which would entitle him to
19 relief." Conley v Gibson, 355 US 41, 45-46 (1957). Indeed, "in
20 antitrust cases, where 'the proof is largely in the hands of the
21 alleged conspirators,' dismissals prior to giving the plaintiff
22 ample opportunity for discovery should be granted very
23 sparingly." Hospital Building Co v Trustees of Rex Hospital,
24 425 US 738, 746 (1976) (citation omitted).

25 The plaintiffs' version of the facts controls at this
26 stage, Pareto v FDIC, 139 F3d 696, 699 (9th Cir 1998), and thus
27 the following is a summary of FPP's version from the first
28

1 amended complaint (FAC).

2 FPP is a printing company operating in the San
3 Francisco area that prints independent publications and
4 periodicals. This market, which is restricted to the San
5 Francisco area due to the delivery and distribution demands of
6 the printing business, is very competitive and characterized by
7 low profit margins. FPP competes in the commercial printing
8 business against Grant Printing, one of the entities owned and
9 operated by the Fangs.

10 For many decades, Hearst published the Examiner
11 newspaper. The Examiner competed against the Chronicle
12 newspaper, owned by the Chronicle Publishing Company (CPC).
13 Since 1964, the two papers operated pursuant to a joint
14 operating agreement by which the papers split their profits. In
15 1999, however, Hearst and CPC agreed that Hearst would acquire
16 the Chronicle for \$660 million.

17 The sale of the Chronicle required regulatory approval
18 by the Department of Justice pursuant to 15 USC § 18a. Due to
19 the symbiotic relationship between local newspapers and local
20 politics, the parties to the Chronicle sale anticipated that the
21 sale would face significant political scrutiny and significant
22 opposition. On August 6, 1999, the day the Chronicle sale was
23 announced, representatives from Hearst met with San Francisco
24 Mayor Willie Brown, who had earlier expressed concern about the
25 sale of the Chronicle. Mayor Brown warned that the sale of the
26 Chronicle would threaten San Francisco's "third newspaper," a
27 reference to the Independent, which was published by the Fangs.
28

1 Soon thereafter, Hearst met with Mayor Brown, the Fang
2 defendants and representatives of the DOJ. Hearst offered to
3 provide favorable editorial coverage of Mayor Brown in exchange
4 for his support of the Chronicle sale. The Fang defendants
5 offered to use their political influence to obtain regulatory
6 approval of Hearst's acquisition of the Chronicle if Hearst
7 would pay them a cash subsidy and transfer certain assets of the
8 Examiner.

9 On March 16, 2000, Hearst agreed to pay ExIn up to \$66
10 million over three years. The agreement did not obligate the
11 Fang defendants to invest any capital in operating the Examiner
12 or its printing plant. The March 16 agreement was not intended
13 to preserve the Examiner as a newspaper in competition with the
14 Chronicle, a metropolitan seven day a week daily. Instead, the
15 March 16 agreement was intended to give the Fang defendants an
16 advantage in competing for printing independent publications and
17 periodicals in the San Francisco area thereby enabling them to
18 establish a monopoly in that business. Hearst agreed to help
19 the Fang defendants establish this position in printing
20 independent publications and periodicals in exchange for the
21 Fang defendants' political support for Hearst's acquisition of
22 the Chronicle, as well as assurances that the new Examiner would
23 not be operated in competition with the Chronicle, ensuring
24 Hearst's metropolitan daily newspaper monopoly.

25 The resources required to print a newspaper can also be
26 used to conduct a commercial printing business for publications
27 and periodicals. At the time of the March 16 agreement both
28

1 Hearst and the Fang defendants were engaged in or capable of
2 engaging in a commercial printing business for publications and
3 periodicals. The March 16 agreement provides the Fang
4 defendants with the capability and incentive to use the assets
5 (including the subsidy), ostensibly transferred for publishing
6 the Examiner, in commercial printing jobs instead. Hearst and
7 the Fang defendants are actual and potential competitors in
8 commercial printing of independent publications and periodicals
9 and in newspaper publishing. Their March 16 agreement divides
10 or allocates these businesses between them, threatens to drive
11 competitors, including FPP, out of the commercial printing field
12 and allows the Fang defendants to raise prices, thereby injuring
13 competition.

14
15 II

16 The FAC asserts three federal antitrust claims and four
17 related state claims. Accepting these allegations as true, as
18 the court must at this stage of the litigation, the court
19 proceeds to analyze the claims against Hearst.

20 FPP asserts two federal and two state claims against
21 Hearst: (1) contract and conspiracy to restrain trade in
22 violation of section 1 of the Sherman Act, 15 USC § 1; (2)
23 combination or acquisition of assets in violation of section 7
24 of the Clayton Act, 15 USC § 18; (3) combination in restraint of
25 trade in violation of the Cartwright Act, Cal Bus & Prof Code §
26 16720; and (4) unlawful, unfair and fraudulent business
27 practices in violation of the Unfair Competition Act, Cal Bus &
28

1 Prof Code § 17200, et seq. In the motion to dismiss, Hearst
2 argues: (1) FPP cannot demonstrate that the alleged transactions
3 caused antitrust injury, an essential element for recovery under
4 both of the federal claims asserted against it; (2) since the
5 underlying unlawful objective of the agreement between Hearst
6 and the Fang defendants is an attempt to monopolize the market
7 utilizing predatory pricing, FPP must plead facts that support
8 recoupment, which according to Hearst FPP has failed to do; and
9 (3) FPP has alleged no plausible reason why Hearst would have
10 the required "conscious commitment" to conspire with the Fang
11 defendants for them to monopolize the commercial printing
12 market.

13 Hearst argues that each of these reasons supports
14 dismissal of FPP's claims against Hearst. The court analyzes
15 the three arguments in turn.

16
17 A

18 Hearst's first and most significant argument in support
19 of its motion to dismiss is that FPP has not pled facts that
20 show any antitrust injury has occurred. Def Br (Doc #63) at 9-
21 11. As Hearst correctly points out, the Supreme Court has made
22 clear that an antitrust plaintiff "must prove antitrust injury,
23 which is to say injury of the type the antitrust laws were
24 intended to prevent and that flows from that which makes
25 defendants' acts unlawful." Brunswick Corp v Pueblo Bowl-O-Mat,
26 Inc, 429 US 477, 489 (1977) (emphasis in original); see also
27 Cargill, Inc v Monfort of Colorado, Inc, 479 US 104, 113 (1986).
28

1 In Brunswick, a bowling manufacturer acquired failing bowling
2 centers that had defaulted on their payments for equipment.
3 Brunswick, 429 US at 479-80. The respondents were the owners of
4 other bowling centers who sought relief under the antitrust laws
5 on the grounds that they were denied anticipated increases in
6 market shares and income by the acquired bowling centers kept in
7 business by the manufacturer. Id at 484. The Supreme Court
8 rejected the idea that such losses were cognizable under the
9 antitrust laws. Id; see also Lucas Automotive Eng'g v
10 Bridgestone/Firestone, 140 F3d 1228, 1233 (9th Cir 1998)
11 (applying Brunswick). In this regard, the Supreme Court stated
12 that the "[r]espondents would have suffered the identical
13 'loss'--but no compensable injury--had the acquired centers
14 instead obtained refinancing or been purchased by 'shallow
15 pocket' parents * * * ." Brunswick, 429 US at 487. Cargill
16 involved a meat packer's challenge to another meat packer's
17 acquisition of another meat packing firm. Cargill, 479 US at
18 106-08.

19 Hearst attempts to analogize the facts of Brunswick and
20 Cargill with the situation at bar. Hearst characterizes FPP's
21 claimed injury as merely the loss or damage of having to compete
22 with Grant Printing whose pockets have been deepened by the
23 Hearst subsidy. Def Br (Doc #63) at 11. Based on this
24 characterization, Hearst contends that FPP's alleged injuries
25 would have resulted whether the Fangs acquired financial backing
26 from Hearst or from some other source, such as a bank or sale of
27 unrelated real estate. Id. Hearst concludes, therefore, that
28

1 the injury cannot be an antitrust injury, stating that the
2 "increased competition" now facing FPP "does not turn on where
3 or how the Fang defendants obtained the supposed monies used to
4 fund the alleged below-cost bidding." Id.

5 But Hearst mischaracterizes the injuries alleged in the
6 FAC. FPP does not complain of increased competition in the
7 commercial printing market; rather, FPP complains about the
8 division and allocation of the printing businesses effected by
9 the March 16 transaction. The FAC alleges that the inputs used
10 in publishing Hearst's newspaper are substitutes for those used
11 by the Fang defendants in their commercial printing business.
12 According to the FAC, the Fang defendants took over the Examiner
13 with no intent of using their own assets or those transferred by
14 the March 16 agreement, including the \$66 million subsidy, in
15 competition with Hearst's Chronicle; the Fang defendants
16 allegedly have devoted those assets to build up a monopoly
17 position in commercial printing. Although it is not spelled out
18 in great detail, the FAC plainly distinguishes commercial
19 printing of publications and periodicals from metropolitan daily
20 newspaper publishing.

21 The FAC thus alleges an allocation or division of
22 markets, conduct long recognized as violative of section 1 of
23 the Sherman Act. See Addyston Pipe & Steel Co v United States,
24 175 US 211 (1899). Section 1 condemns market allocations of
25 territories. United States v Sealy, Inc, 388 US 350 (1967);
26 Timken Roller Bearing Co v United States, 341 US 593 (1951),
27 other grounds overruled in Copperweld Corp v Independence Tube
28

1 Corp, 467 US 752 (1984). No less so, section 1 makes
2 allocations of product markets illegal, even when such
3 allocations are unaccompanied by price fixing or other
4 restraints. United States v Topco Associates, 405 US 596
5 (1972). The proscription against market allocations or
6 divisions extends to potential as well as actual competitors.
7 Palmer v BRG of Georgia, Inc, 498 US 46, 49-50 (1990) ("Such
8 arrangements are anticompetitive regardless of whether the
9 parties split a market within which both do business or whether
10 they merely reserve one market for one and another for the
11 other."). The FAC alleges that Hearst and the Fang defendants
12 are actual and potential competitors. FAC (Doc #55), ¶ 40.

13 To be sure, the driver of the particular injury that
14 FPP alleges is the Fang defendants' predatory pricing as enabled
15 by the March 16 agreement. See FAC (Doc #55), ¶ 47. But the
16 allegations in the FAC are tantamount to a claim that the Fang
17 defendants will by virtue of the March 16 agreement acquire
18 market power in commercial printing that will enable them to
19 reduce output and exert dominion over prices in that market
20 while Hearst will acquire similar market power in metropolitan
21 newspaper advertising. Since the antitrust laws "were enacted
22 for 'the protection of competition, not competitors,'" Brunswick,
23 429 US at 488 (emphasis in original) (quoting Brown
24 Shoe Co v United States, 370 US 294, 320 (1962)), the antitrust
25 laws recognize such claims as allegations of antitrust injury.
26 Brunswick and Cargill lacked the facts of market allocation or
27 division alleged in the FAC.
28

1 The injuries alleged flow from the allegedly unlawful
2 conspiracy between Hearst and the Fang defendants that
3 accompanied and prompted the March 16 agreement. FAC (Doc #55),
4 ¶¶ 42-47. The structure of the agreement, which reimburses the
5 Fang defendants based on the costs they incur each year and
6 lacks safeguards adequate to ensure they do not report non-
7 Examiner costs, combined with the fact that Grant Printing's
8 commercial printing business is profitable and expanding
9 motivates the Fang defendants to engage in predatory pricing in
10 that market. Id, ¶¶ 44-45.

11 Financing from an alternative source would not have had
12 the same effect. Under the March 16 agreement, there are
13 incentives for the Fangs to "spend" as much money as possible in
14 order to obtain the maximum subsidy from Hearst. Id, ¶ 45.
15 Hence, the agreement differs from a straight cash infusion that
16 presumably would be devoted to whatever purpose proved most
17 utilitarian to the Fang defendants. The alleged incentive under
18 the March 16 agreement is to devote Hearst's money - at least,
19 in part - to anticompetitive activities in the commercial
20 printing business. Hearst's argument that the same injuries
21 would have occurred if the Fangs acquired their money from a
22 bank or sale of real estate thus misses the point of the
23 allegations at bar.

24 Hearst also takes issue with FPP's assertion that the
25 March 16 agreement lacks safeguards adequate to ensure the Fang
26 defendants do not report non-Examiner costs for reimbursement.
27 In this regard, Hearst points to the written agreement, Nevins
28

1 Decl (Doc #64), Exh 1, which the court may consider because FPP
2 implicitly references it in the FAC and does not challenge its
3 authenticity. Parrino v FHP, Inc, 146 F3d 699, 705-06 (9th Cir
4 1998); Branch v Tunnell, 14 F3d 449, 453-54 (9th Cir 1994). The
5 document defines "reimbursable costs" and requires the Fang
6 defendants to have such costs certified by an independent
7 accountant. Nevins Decl (Doc #64), Exh 1 at 6. The complaint
8 alleges that these safeguards are inadequate. Whether these
9 safeguards are in fact adequate is a factual question to be
10 resolved on summary judgment (assuming no material disputed
11 issues) or at trial, but not at the pleading stage where the
12 complaint's allegations must be accepted.

13 Hearst's reliance on the Ninth Circuit's opinion in
14 Lucas Automotive is likewise unhelpful. In that case, a company
15 acquired the exclusive right to distribute vintage tires for
16 classic or antique cars, thereby excluding the plaintiff from
17 "effective, meaningful participation in the market at the
18 distribution level." Lucas Automotive, 140 F3d at 1232 n17.
19 Relying on Brunswick, the Ninth Circuit stated that the
20 plaintiff "would have suffered the same injury had a small
21 business acquired the exclusive right to manufacture and to
22 distribute [the] tires," and thus the plaintiff could not
23 demonstrate antitrust injury. *Id.* In the case at bar, to the
24 contrary, the injuries FPP alleges would not have occurred had
25 the March 16 agreement not have included its incentives for the
26 Fang defendants to engage in predatory conduct in commercial
27 printing.
28

Brunswick, 429 US at 489. The injuries alleged by FPP in the FAC satisfy this requirement. Specifically, such injuries properly reflect the anticompetitive effect of a division or allocation of markets that enables the Fang defendants to engage in predatory conduct. Given the facts in the FAC, the court concludes that the FAC sufficiently alleges an antitrust injury to withstand dismissal.

B

FPP alleges that the underlying unlawful goal of Hearst and the Fang defendants' conspiracy is to enable the Fang defendants to allocate their respective printing and distribution resources to commercial printing in return for the aid in getting Hearst's acquisition of the Chronicle newspaper past political and regulatory hurdles, which included setting up the new Examiner as a "sham" competitor of Hearst's Chronicle. Seizing upon the FAC's allegations of predatory conduct, Hearst contends in its second argument that "FPP has alleged no facts whatsoever to suggest that it can meet its inescapable burden of proving the element of recoupment," and thus the claims against Hearst must be dismissed. Def Br (Doc #63) at 13. This second argument, however, is based on antitrust concepts that are irrelevant to FPP's case against Hearst.

1 FPP's two federal claims against Hearst are based on
2 section 1 of the Sherman Act and section 7 of the Clayton Act.
3 FAC (Doc #55), ¶¶ 74-79, 90-95. As Hearst recognizes in its
4 motion, the section 2 claim is only asserted against the Fang
5 defendants. Thus, Hearst's arguments related to predatory
6 pricing unnecessarily confuse the elements of sections 1 and 2
7 of the Sherman Act.

8 "To establish a section 1 violation under the Sherman
9 Act, a plaintiff must demonstrate three elements: (1) an
10 agreement, conspiracy, or combination among two or more persons
11 or distinct business entities; (2) which is intended to harm or
12 unreasonably restrain competition; and (3) which actually causes
13 injury to competition, beyond the impact on the claimant, within
14 a field of commerce in which the claimant is engaged (i.e.,
15 'antitrust injury')." McGlinchy v Shell Chemical Co, 845 F2d
16 802, 811 (1988) (citations omitted); see also 15 USC § 1.
17 Importantly, section 1 claims do not require the plaintiff to
18 demonstrate the section 2 elements of "predatory or
19 anticompetitive conduct" and a "dangerous probability of
20 achieving 'monopoly power.'" See D&S Redi-Mix v Sierra Redi-Mix
21 & Contracting Co, 692 F2d 1245, 1247-49 (9th Cir 1982); see
22 generally Rebel Oil Co v Atlantic Richfield Co, 51 F3d 1421,
23 1432-33 (9th Cir 1995). It is the necessity of establishing
24 these elements in a section 2 case that require the plaintiff to
25 plead and prove the defendant's market power and the existence
26 of significant barriers to entry. See Rebel Oil, 51 F3d at
27 1434. All of the cases cited by Hearst in support of its
28

1 recoupment argument (at least the portions of such cases
2 addressing recoupment) involved section 2 monopoly or attempted
3 monopoly claims or price discrimination claims under the
4 Robinson-Patman Act. See Brooke Group Ltd v Brown & Williamson
5 Tobacco Corp, 509 US 209, 221-27 (1993) (price discrimination);
6 Rebel Oil Co, Inc v Atlantic Richfield Co, 146 F3d 1088, 1091-98
7 (9th Cir 1998) (price discrimination); Los Angeles Land Co v
8 Brunswick Corp, 6 F3d 1422, 1425-28 (9th Cir 1993) (monopoly);
9 Dial A Car, Inc v Transportation, Inc, 82 F3d 484, 486-88 (DC
10 Cir 1996) (attempted monopoly); Henessy Industries Inc v FMC
11 Corp, 779 F2d 402, 405 (7th Cir 1985) (attempted monopoly);
12 Western Parcel Express v United Parcel Service, 65 F Supp 2d
13 1052, 1062 (ND Cal 1998) (monopoly); Wojcieszek v New England
14 Telephone and Telegraph Co, 977 F Supp 527, 533 (D Mass 1997)
15 (monopoly); Valet Apartment Services, Inc v The Atlanta Journal
16 and Constitution, 865 F Supp 828, 832 (ND Ga 1994) (attempted
17 monopoly). Horizontal market allocation schemes of the type
18 alleged here can be challenged under sections 1 and 3 of the
19 Sherman Act or section 5 of the Federal Trade Commission Act, 15
20 USC § 45. FPP has chosen section 1. "Predatory pricing is
21 analyzed under the antitrust laws as illegal monopolization or
22 attempt to monopolize under § 2 of the Sherman Act, or sometimes
23 as a violation of § 2 of the Clayton Act, as amended by the
24 Robinson-Patman Act." Hovenkamp, Federal Antitrust Policy § 8.1
25 at 298 (1994). The Supreme Court has noted that "primary-line
26 competitive injury under the Robinson-Patman Act is of the same
27 general character as the injury inflicted by predatory pricing
28

1 schemes actionable under § 2 of the Sherman Act.” Brooke Group
2 Ltd v Brown & Williamson Tobacco Corp, 509 US 209, 221 (1993).

3 The fortunes of predatory pricing claims have waned
4 during the past quarter century. See Hovenkamp at 298-99. This
5 is the development that Hearst’s cases reflect. The climate for
6 such predation theories may nonetheless be much warmer in the
7 Ninth Circuit than elsewhere. See D&S Redi-Mix, 692 F2d 1245;
8 William Inglis, Etc v ITT Continental Baking Co, 668 F2d 1014
9 (9th Cir 1981). Indeed, D&S Redi-Mix’s facts rather strikingly
10 parallel those in the present case. In that case, the court
11 appears to have analyzed those facts under both sections 1 and 2
12 of the Sherman Act. D&S Redi-Mix, 692 F2d at 1247. But
13 elements crucial in monopoly and price discrimination claims are
14 not required for a claim under section 1. Indeed, so long as
15 FPP can establish that injury to competition has occurred (as
16 discussed in the previous section), FPP need not prove that the
17 underlying objective of the alleged conspiracy between Hearst
18 and the Fang defendants is likely to succeed through ultimate
19 recoupement of Hearst’s \$66 million subsidy or the Fang
20 defendants’ losses (if any). In short, many of Hearst’s
21 authorities are beside the point of the claims at bar.

22 With this in mind, the court finds that FPP has clearly
23 pled factual allegations that support each of the elements of a
24 section 1 claim against Hearst. First, the FAC extensively
25 describes the agreement between Hearst and the Fang defendants,
26 formalized in the “Asset Purchase Agreement” on March 16, 2000.
27 FAC (Doc #55), ¶¶ 31-39. Second, the FAC details how the
28

1 parties formed this agreement in order to "restrain trade in the
2 market for the printing of independent publications and
3 periodicals in the San Francisco area * * * ." Id, ¶ 75. In
4 support of this theory, FPP alleges that the parties established
5 a deal that "fails to incorporate safeguards adequate to insure
6 that the funds claimed under the Hearst subsidy are spent only
7 on publishing the Examiner." Id, ¶ 43. As a result, FPP
8 asserts, the Fang defendants have already started to utilize the
9 subsidy to fund their anticompetitive activities in pursuit of a
10 monopoly. Id, ¶¶ 47-50, 60-63. Finally, FPP alleges that
11 competition has been injured because the parties to the
12 agreement knew that this structure provided the Fang defendants
13 "with the capability and incentive to use the assets (including
14 the subsidy) transferred thereunder * * * to pursue a plan to
15 monopolize the San Francisco area market for printing
16 independent publications and periodicals," Id, ¶¶ 43, 47, and
17 insulates Hearst from effective newspaper competition from the
18 Fang defendants by ensuring that "the new Examiner would not be
19 operated in competition with the Chronicle, thus ensuring that
20 Hearst, as publisher of the only remaining San Francisco
21 newspaper, would enjoy * * * its own metropolitan
22 newspaper/advertising monopoly." Id, ¶ 46.

23 In short, the court finds that FPP has sufficiently
24 pled facts in accordance with the low threshold of FRCP 8 that
25 outline a section 1 claim under the Sherman Act. Hearst's
26 argument based on the element of recoupment, therefore, is
27 unavailing at this point.
28

C

Hearst's final argument is fairly simple, but also unsuccessful. Hearst argues that no plausible reason exists for Hearst to have the required "conscious commitment" to conspire with the Fang defendants for the latter to achieve a monopoly in the commercial printing market. Def Br (Doc #63) at 17-20. In support of this contention, Hearst puts forth a couple of irrelevant and unpersuasive assertions.

First, Hearst asserts that no direct evidence exists showing that Hearst and the Fang defendants entered into an illegal conspiracy. That may be true, but as FPP correctly points out, an antitrust plaintiff may present either "direct or circumstantial evidence that reasonably tends to prove that the [conspiring parties] 'had a conscious commitment to a common scheme designed to achieve an unlawful objective.'" Monsanto Co v Spray-Rite Service Corp, 465 US 752, 764 (1984). In this regard, FPP has adequately pled a theory that, if demonstrated at trial, would provide circumstantial evidence of a conscious commitment to a common scheme designed to achieve an unlawful objective. Specifically, the FAC states:

Hearst entered into and benefits from the Examiner Deal because, in exchange for helping the Fang Defendants establish a local printing monopoly, Hearst received the political support needed to secure regulatory approval of the Chronicle sale to Hearst, as well as assurances that the new Examiner would not be operated in competition with the Chronicle, thus ensuring that Hearst, as publisher of then only remaining San Francisco metropolitan newspaper, would enjoy a San Francisco Bay Area [sic] newspaper monopoly. Thus, Hearst has agreed to give the Fang defendants a local newspaper/commercial printing monopoly in order to secure its own metropolitan newspaper/advertising monopoly.

1 FAC (Doc #55), ¶ 46. In short, the FAC alleges that Hearst and
2 the Fang defendants conspired for mutually beneficial reasons.
3 Such reasons, if true, would be circumstantial evidence of a
4 conscious commitment to conspire.

5 This brings the court to Hearst's other primary
6 assertion, namely, that the relevant market at issue must
7 include all competitors "who have the actual or potential
8 ability to deprive each other of significant levels of
9 business." High Technology Careers v San Jose Mercury News, 996
10 F2d 987, 990 (9th Cir 1993). Hearst appears to be trying to
11 imply that a section 1 conspiracy to restrain trade unreasonably
12 must involve competitors from the same market. But, as with its
13 recoupment argument, Hearst cites cases in this regard that are
14 not section 1 cases. See *id* at 990 (involving monopoly claims
15 for which a determination of the relevant market is necessary in
16 order to analyze the market power of the purported monopolist);
17 FTC v Tenet Health Care Corp, 186 F3d 1045, 1053-54 (8th Cir
18 1999) (involving a challenge to a merger for which the relevant
19 market must be determined in order to evaluate the effect of the
20 merger on competition).

21 Hearst has tellingly failed to point to a section 1
22 case requiring that each of the conspirators compete in the same
23 market. As previously noted, section 1 of the Sherman Act
24 prohibits an agreement in restraint of trade "among two or more
25 persons * * * ." McGlinchy, 845 F2d at 811. The statute itself
26 simply states that "[e]very person who shall make any contract
27 or engage in any combination or conspiracy hereby declared to be
28

1 illegal * * * " violates the law, without requiring that each of
2 the parties to an agreement compete in the same market. 15 USC
3 § 1. Indeed, tying arrangements, which historically have been
4 condemned as per se illegal under section 1, involve two or more
5 parties operating in distinct markets. See Eastman Kodak Co v
6 Image Technical Services, Inc, 504 US 451, 461-62 (1992). In
7 the case at bar, therefore, Hearst can be liable under section 1
8 for conspiring to influence a market other than the market in
9 which it operates. As a result, Hearst's implied assertion to
10 the contrary is simply incorrect.

11 For these reasons, Hearst's motion to dismiss the
12 section 1 claim must fail. Although FPP's theory must be
13 supported by evidence in order to prevail at trial, the court
14 notes that a conspiracy to enable the Fang defendants to
15 restrain trade in commercial printing has been pled adequately.
16 Hearst's third and final argument, therefore, is likewise
17 unavailing.

18
19 D

20 FPP also alleges that Hearst and the Fang defendants
21 have violated section 7 of the Clayton Act. With respect to
22 Hearst specifically, FPP asserts that Hearst "caus[ed] the
23 acquisition" of some of its assets by the Fang defendants, "the
24 effect of such acquisition which may be substantially to lessen
25 competition, or tend to create a monopoly." FAC (Doc #55), ¶
26 92.

27 In pertinent part, section 7 of the Clayton Act
28

1 provides:

2 No person engaged in commerce or in any activity
3 affecting commerce * * * and no person subject to the
4 jurisdiction of the Federal Trade Commission shall
5 acquire the whole or any part of the assets of another
6 person engaged also in commerce or in any activity
7 affecting commerce, where in any line of commerce or in
8 any activity affecting commerce in any section of the
9 country, the effect of such acquisition may be
10 substantially to lessen competition, or to tend to
11 create a monopoly.

12 15 USC § 18 (emphasis added). To the extent that Hearst's
13 arguments previously discussed are asserted against FPP's
14 section 7 claim, these arguments fail for the reasons they fail
15 against the section 1 claim. Section 7 clearly prohibits any
16 person from acquiring shares or assets of another company if
17 such acquisition would substantially lessen competition or tend
18 to create a monopoly. FPP plainly alleges that the March 16
19 agreement has the effect of lessening competition in both
20 commercial printing and newspaper publishing.

21 Whether section 7 supports a claim for damages against
22 the person or entity selling stock or assets, such as Hearst,
23 however, may be open to question. To be certain, the Ninth
24 Circuit has recognized that sellers may be joined in a section 7
25 action against a purchaser when the plaintiff seeks rescission
26 or divestiture and the court needs jurisdiction over both the
27 buying and selling company to fashion such equitable relief.
28 United States v Coca-Cola Bottling Co of Los Angeles, 575 F2d
222, 230-31 (9th Cir 1978). But in reaching that decision the
appellate court mentioned in passing that section 7 does not
cover claims against sellers for damages. Id at 230 ("The fact
that sellers in § 7 cases are not technical violators of the law

1 is itself a strong equity consideration against rescission.").
2 Moreover, other courts that have squarely addressed the issue
3 have rejected section 7 claims for monetary damages against the
4 seller of stock or assets. See Dailey v Quality School Plan,
5 Inc, 380 F2d 484, 488 (5th Cir 1967); Arbitron Co v Tropicana
6 Product Sales, Inc, 1993 WL 138965 at *4-7 (SD NY); Tim W
7 Koerner & Assocs, Inc v Aspen Labs, Inc, 492 F Supp 294, 300 (SD
8 Tex 1980), aff'd, 683 F2d 416 (5th Cir 1982). Accordingly,
9 dismissal of the section 7 claim against Hearst, at least with
10 respect to damages, may be appropriate.

11 But Hearst has not raised that argument. At the
12 hearing on April 6, Hearst expressly declined to advance the
13 contention. The court, therefore, does not address the issue
14 and the section 7 claim against Hearst remains, at least for
15 now, in the case.

16
17 E

18 With respect to the two state law claims at issue,
19 Hearst argues that they should be dismissed for the same reasons
20 as the federal claims asserted against Hearst. As both parties
21 point out, the court's analysis of FPP's state antitrust claims
22 is informed by federal antitrust doctrine. See Exxon Corp v
23 Superior Court, 51 Cal App 4th 1672, 1680 n4, 60 Cal Rptr 2d 195
24 (1997). Given the fact that the court has found Hearst's
25 arguments with respect to FPP's federal claims to be
26 unsuccessful, the state law claims against Hearst likewise
27 survive.
28

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28

F

In summary, the court concludes that Hearst's three arguments in support of dismissal fail. Accordingly, Hearst's motion to dismiss (Doc #63) is DENIED.

IT IS SO ORDERED.

VAUGHN R WALKER
United States District
Judge